

BakuBuild 

Azerbaijan International
**CONSTRUCTION
EXHIBITION**

www.bakubuild.az



BakuBuild is the largest building and interiors trade show in Azerbaijan and the Caucasus region

BakuBuild is an effective business platform for increasing the volume of sales and expanding sales throughout Azerbaijan and the Caucasus region.

26th Azerbaijan International

CONSTRUCTION EXHIBITION

BakuBuild 

SUPPORT



Ministry of Economy of the Republic of Azerbaijan



State Committee for Urban Planning and
Architecture of the Republic of Azerbaijan



State Housing Development Agency
of the Republic of Azerbaijan



Small and Medium Business Development Agency
of the Republic of Azerbaijan



Azerbaijan Export and Investment
Promotion Foundation



National Confederation of Entrepreneurs (Employers')
Organizations of Azerbaijan Republic



The Union of Architects of Azerbaijan

BakuBuild

ORGANISERS



SPONSOR



TRAVEL AGENCY



OFFICIAL STAND BUILDER



INFORMATION PARTNERS



INFORMATION SUPPORT



iTICKET



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PARTICIPANTS OF THE OFFICIAL OPENING CEREMONY:



- **Mr. Elnur Aliyev**, Deputy Minister of Economy of Azerbaijan
- **Mr. Elnur Soltanov**, Deputy Minister of Energy
- **Mr. Vugar Kerimov**, Deputy Minister of Ecology and Natural Resources
- **Mr. Tahir Mirkishili**, Chairman of the Milli Majlis Committee on Economic Policy, Industry and Entrepreneurship
- **Mr. Dovletkhan Dovletkhanov**, Deputy Chairman of the State Committee for Urban Development and Architecture
- **Mr. Elkhan Asadov**, Deputy Head of the State Agency for Construction Safety Control
- **Mr. Elbay Gasimzade**, Chairman of the Union of Architects of Azerbaijan
- **Mr. Edward Stroon**, Regional Director of Caspian Event Management





OFFICIAL GUESTS OF THE EXHIBITION



Mr. Inam Kerimov,
Minister of Agriculture of the Republic of Azerbaijan



Mr. Mukhtar Babayev,
Minister of Ecology and Natural Resources of Azerbaijan



Mr. Parviz Shahbazov,
Minister of Energy of the Republic of Azerbaijan



Mr. Orkhan Mammadov,
Chairman of the Small and Medium Business
Development Agency of the Republic of Azerbaijan



Mr. Sadig Gurbanov,
Deputy, Chairman of the Committee of the Milli Mejlis of the
Republic of Azerbaijan on Natural Resources, Energy and Ecology



Mr. Rahman Hajiyeu,
Chairman of the Karabakh Revival Fund



Mr. Teyyub Jabbarov,
First Deputy Chairman of Azersu



Mr. Telman Aliyev
Chairman of Caspian Energy Club



THE OFFICIAL PRESS CONFERENCE



The press conference dedicated to the opening of the 26th Azerbaijan International Construction Exhibition BakuBuild was held at JW Marriott Absheron Baku.

THE PRESS CONFERENCE WAS ATTENDED BY:



Mr. Edward Strachan
Regional Director of
Caspian Event Management



Mr. Farid Mammadov
General Director of
Caspian Event Organisers



Mr. Rashad Gadimov
Project Director of
BakuBuild Exhibition



REFERENCES FROM VIP GUESTS



I believe that the Azerbaijan International Construction Exhibition, BakuBuild, will bring together industry experts and company representatives from around the world to create a network and to master new approaches that can be applied in the construction work in our country.

Anar Guliyev,
Chairman of the State Committee for
Urban Planning and Architecture of
the Republic of Azerbaijan



The BakuBuild and Aquatherm Baku exhibitions, two of the most important events in the construction industry, will be resumed after a one-year hiatus due to the COVID-19 pandemic. The exhibition, which will showcase innovative technologies and equipment, new products and projects for the construction industry, is an important platform for businessmen, especially small and medium businesses, to establish new contacts and expand existing cooperation. I am confident that this year's exhibitions will also become an effective communication platform for the business community, and will contribute to the establishment of effective business contacts and topical discussions.

Orkhan Mammadov,
Chairman of the Board, Small and Medium
Business Development Agency (SMBDA) of
the Republic of Azerbaijan



The BakuBuild and Aquatherm Baku exhibitions, which will be held on the 20th to the 22nd of October, will play a key role in increasing the effectiveness of the process of restoration and reconstruction of the liberated territories, strengthening public-private partnerships, demonstrating the most attractive and effective products, projects and solutions for the development of the region. Undoubtedly, these exhibitions will not only contribute to the development of the region, but will also bring together representatives of the construction industry on a single platform to promote effective cooperation, topical discussions and attract new investment

Mammad Musayev,
President of
the National Confederation of Entrepreneurs'
(Employers') of the Republic of Azerbaijan



For a year and a half, everyone has been waiting for the traditional exhibition with its fantastic impressions! Today we meet here many companies representing the most diverse and very interesting solutions. Companies - both local and foreign - are interested in participating in new projects. The interest of visitors is also high, which cannot be overestimated. Note that British companies are taking part in the BakuBuild exhibition. Among them is a company that helps the Agency of the Republic of Azerbaijan for Mine Action (ANAMA) liberated from the occupation of territories. For this, drones are involved. The second company present is Aggreko, a power supplier.

Mr James Lyall Sharp,
Ambassador Extraordinary and
Plenipotentiary of the United Kingdom of
Great Britain and Northern Ireland to Azerbaijan





BAKUBUILD 2021 EXHIBITORS*

Companies:

279

Countries:

17

Exhibition
Space:

7907
m²

SECTORS

☐ CONSTRUCTION MATERIALS

☐ ROOFING AND INSULATION

☐ INTERIOR. DECORATION
MATERIALS. DESIGN

☐ PAINTS, VARNISH AND
COATINGS

☐ LANDSCAPE ARCHITECTURE
AND DESIGN

☐ FACADES, WINDOWS, DOORS

☐ CONSTRUCTION EQUIPMENT
AND TECHNOLOGY

☐ METAL ROLLING

☐ LIGHTING AND ELECTRICAL
PRODUCTS

☐ REPAIR EXPO, ETC

EXHIBITING COUNTRIES*

OF BAKUBUILD 2021



Azerbaijan



Great Britain



UAE



Belarus



Hungary



Russia



Czech Republic



Iran



Turkey



France



Israel



Uzbekistan



Georgia



Italy



Ukraine



Germany



Kazakhstan

* with Rebuild Karabakh exhibition



EXHIBITOR REFERENCES



At BakuBuild-2021 Belarusian companies present various solutions for the construction sector. The main purpose of participation in the exhibition is to declare ourselves in Azerbaijan and find potential partners. From this point of view, BakuBuild is an excellent platform that allows you to demonstrate your potential and find new business contacts, because it is the largest specialised exhibition in Azerbaijan and the Caucasus region in the construction field. On the eve of the exhibition, we have already met with representatives of the Azerbaijan Export and Investment Promotion Foundation (AZPROMO), which advised whom we could establish cooperation with.

Katerina Tikhomirova,
Head of the Exhibitions Department of the Belinterexpo Unitary Enterprise of the Belarusian Chamber of Commerce and Industry

In Azerbaijan we are for the first time, and we know that there is an extensive market potential here, and construction is actively developing. The exhibition is important for us, as we are a young company and present a new material for the construction market. The exhibition is large and well organized. We have already had dialogues with a dozen potential partners.



Almaz Sadriev,
Head of Costume Sales Department



"To be honest, the organisation of the exhibition is just excellent. I am very pleased with the variety of stands. The large flow of guests and interested visitors is impressive. The exhibition provides maximum opportunities to present your product. It also provides a positive follow-up rating. Thus, we are confidently expanding the circle of our partners here".

Ramin Ganiev,
Pimapen Marketing Director

NUMBER OF VISITS

10586

90% of visitors

are professionals of the industry

BAKUBUILD 2021 VISITORS BY POSITIONS

- Procurement Managers
- Designers
- Constructors
- Architects
- Head Engineers
- Commercial Directors
- Technical Directors
- Project managers
- Distributors
- Administrators
- Art Directors

GEOGRAPHICAL SPREAD OF VISITORS: 20 COUNTRIES

 Belarus	 India	 Lithuania	 Turkey
 China	 Iran	 Namibia	 Uae
 Czech Republic	 Italy	 Poland	 Uk
 Georgia	 Japan	 Russia	 Usa
 Germany	 Kazakhstan	 Slovenia	 Uzbekistan

LIST OF VISITORS OF BAKUBUILD 2021

company	position
ADEC - Azerbaijan Development Company	General manager of construction department
ADIS Azerbaijan MMC	Director
AHK Azerbaijan	Deputy Executive Director
Amal Group	Director Procurement Department
Anka Construction	Co-Founder
Anntha construction	Director
ANT company	Director
ARC CONSTRUCTION	Director
Archico	Director
AROC construcion & engineering	General manager
AYAZCONSTRUCTION MMC	Designer
Az-Caspian Construction MMC	Director
Baku City Executive Power	Advisor to the head
Baku City Construction	Director
BAKU ENGINEERING SUPPLIES LTD	Procurement specialist
Bolmart Supermarket	Director
Bp Azerbaijan	Land coordinator
China Railway 19th Group	General Manager
Deutsche Fassaden Technologiein	Director
Desing Bureau by PMD	Electrical Engineer
Elkha Construction	Director
Faber Construction	Director
VK Group Counstruction	Chief engineer

*The list of visitors with the names of companies and posts will be sent to the participants at the end of each exhibition day



VISITORS REFERENCES



Today I found a lot of interesting things. I am pleased with the number of various foreign brands. I was attracted by the products of the company, which deals with sculptures for the landscape and produces decorative soundproofing panels. This exhibition is for informational purposes only. Here you can always find the participation of companies that have no representative offices in Azerbaijan. This guarantees a good opportunity to acquire the necessary contacts and new market addresses.

Aleksandra Lunina,
designer of
"Eldar Aghayev Design Studio"



I am an architect-designer, and I am here at BakuBuild to seek for cooperation opportunities. There are many interesting directions. I liked the exhibition. I think that after the pandemic interest in such events increases. People are more interested in professional relationships, more sociable. There are many interesting innovation stands in this exhibition. I am quite frequent in visiting exhibitions, as it gives me an opportunity to increase the number of potential business contacts, find new technologies and share my experience.

Egana Abdullaeva,
designer of "Embawood"



Four years ago, I took part in BakuBuild as an architect. I must emphasize that a lot has changed for the better since then. This, of course, is the merit of the organizers, the excellent work of the entire exhibition team. The presence of many different companies that participate in projects for the improvement of Karabakh is encouraging. The exhibition helps not only business people who want to declare themselves and present their product. But also for those who just want to equip their homes. Here everyone can find something interesting and useful for themselves.

Leila Mirzazade,
sales manager of
"Park Inn by Radisson"



ADVERTISING CAMPAIGN

□ **ASAN Pay**

□ **Posters**

□ **Banners**

□ **Rollups**



E-mailings by specialised database



Distribution of invitation tickets through partners as well as related government structures and associations



Advert on specialised websites, social networks and editions



MEDIA REVIEW

19 articles

in **7** Newspapers

183 news on

42 Internet Portals

59 news on

9 TV channels

B2B WORKSHOP



ADDITIONAL EVENTS OF THE EXHIBITION

Within the framework of the BakuBuild Exhibition, the Organisers created another business platform for exhibitors and visitors – a B2B workshop. Companies from Italy, Turkey, Russia, Iran, Belarus and etc. had more than 94 meaningful meetings with their prospective customers.



BUSINESS MISSION



ADDITIONAL EVENTS OF THE EXHIBITION

Business delegation from the UAE,
organized by Dubai Industries & Export,
visited BakuBuild 2021 to get acquainted with investment
opportunities in the construction sector.



SEMINARS



ADDITIONAL EVENTS OF THE EXHIBITION

**Application Options of
the KRASPAN's suspended
facade systems in
the projects of the
Republic of Azerbaijan –
organised by Kraspan**



**Construction materials
produced in
Nakhchivan Autonomous
Republic –
organised by
Gemigaya Holding**



BakuBuild

19 | 20 | 21 October 2022

BAKU EXPO CENTER – BAKU, AZERBAIJAN

WHY AZERBAIJAN?

- To take part in projects for reconstruction of the completely destroyed Karabakh region with an area of 10,000 km²
- 2,6 billion USD for reconstruction of Karabakh for 2021 - 2022
- Value of construction works 5552,4 million USD in 2019
- Investments worth more than 280 billion USD in Azerbaijan

www.bakubuild.az

#BakuBuild

 BakuBuildAzerbaijan

FOR ENQUIRES REGARDING PARTICIPATION, PLEASE CONTACT THE ORGANISERS:



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MIDDLE EAST

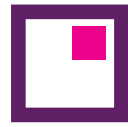
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BakuBuild



see you next year

27th Azerbaijan International

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19 | 20 | 21 October 2022

BAKU EXPO CENTER – BAKU, AZERBAIJAN



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#BakuBuild

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