

BakuBuild



Azerbaijan International **CONSTRUCTION EXHIBITION**

19 | 20 | 21 October 2022

BAKU EXPO CENTER – BAKU, AZERBAIJAN

Organisers



www.bakubuild.az

#BakuBuild

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BakuBuild

27th Azerbaijan International

CONSTRUCTION EXHIBITION

**BAKUBUILD
IS THE LARGEST
BUILDING TRADE SHOW
IN AZERBAIJAN AND
THE CAUCASUS REGION**

Why Azerbaijan?

1 **34,500** apartments and private residential buildings to be built in Karabakh Region by 2026

2 More than **5 bln USD** were spent on construction and installation works in 2022

3 **4,6 billion USD** for reconstruction of Karabakh Region for 2021-2023

4 More than **280 billion USD** Investments worth in Azerbaijan

PARTICIPANTS OF THE OFFICIAL OPENING CEREMONY:



○ **Sahib Mammadov**

Deputy Minister of Economy of Azerbaijan

○ **Orkhan Mammadov**

Chairman of the Board of
the Small and Medium Business Development Agency
of the Republic of Azerbaijan

○ **Dovletkhan Dovletkhanov**

Deputy Chairman of the State Committee on
Urban Planning and Architecture
of the Republic of Azerbaijan

○ **Elkhan Asadov**

Deputy Head of the State Agency
for Control over Safety in Construction
under the Ministry of Emergency Situations

○ **Farid Mammadov**

General Director of Caspian Event Organisers



OFFICIAL GUESTS OF THE EXHIBITION



Bashir Hajiiev

Deputy Special
Representative of
the President of
the Republic of Azerbaijan



Tamas Torma

Hungarian Ambassador
to Azerbaijan



Vugar Zeynalov

Vice-President of the National
Confederation of Organizations
of Entrepreneurs (Employers)
of the Republic of Azerbaijan
(ACE)



Rafal Poborski

Ambassador of Poland
to Azerbaijan



Zohrab Gadirov

Advisor to the Agency for
the Promotion of Exports and
Investments of
the Republic of Azerbaijan



Cladio Taffuri

Ambassador of Italy
to Azerbaijan



Elchin Zeynalov

Deputy Minister of
Agriculture of
the Republic of Azerbaijan



Nikolay Yankov

Ambassador of
the Republic of Bulgaria
to Azerbaijan



Milan Sedlacek

Ambassador of
the Czech Republic
to Azerbaijan



Murat Yaman

Chief Trade Adviser of
the Turkish Embassy



REFERENCES FROM VIP GUESTS

I believe that "BakuBuild" International Construction Exhibition as the most awaited event in the construction sector of the Caspian region, will contribute to learning new approaches that can be applied to the construction works in our country and to the creation of platform for establishment of networking and business relations among specialists and company representatives from different countries of the world by virtue of their joint meetings, discussions and new initiatives.



Anar Guliyev,

**Chairman of the State Committee on Urban Planning and Architecture
of the Republic of Azerbaijan**

The Small and Medium Business Development Agency of the Republic of Azerbaijan has been supporting "BakuBuild" exhibition for several years. Products and services of SME entities are presented at a special stand prepared with the support of the agency. In general, the participation of small and medium-sized businesses at BakuBuild, the demonstration of their products and services and the expansion of sales opportunities are important for the realization of the goals set by the agency. The annual exhibition is also an opportunity to exchange ideas and experience, get acquainted with industry achievements, search for new partners and expand businesses. This year's "BakuBuild" exhibition is also an effective communication platform for the business community, contributing to the establishment of effective business relations and conducting topical discussions.



Orkhan Mammadov,

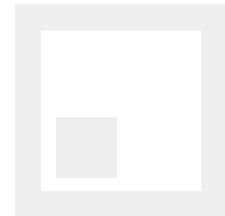
**Chairman of the Board, Small and Medium Business Development Agency (SMBDA)
of the Republic of Azerbaijan**

The organization of the "BakuBuild" exhibition is a favorable platform for the exchange of advanced experience, creating new opportunities for the development of the construction sector of our country. The Great Victory won by our brave army not only reaffirms the power of our country, but also creates new opportunities for expanding economic potential, investing and implementing new projects. In this regard, the organization of the exhibition "BakuBuild" is of particular importance.



Yusif Abdullayev,

**Acting Executive Director of the Export and Investment Promotion Agency
of the Republic of Azerbaijan - AZPROMO**



BAKUBUILD 2022 EXHIBITORS*

COMPANIES:

323

COUNTRIES:

17

EXHIBITION SPACE:

m²
8092,8

SECTORS

- CONSTRUCTION MATERIALS
- ROOFING AND INSULATION
- INTERIOR. DECORATION MATERIALS. DESIGN
- PAINTS, VARNISH AND COATINGS
- LANDSCAPE ARCHITECTURE AND DESIGN
- FACADES, WINDOWS, DOORS
- CONSTRUCTION EQUIPMENT AND TECHNOLOGY
- METAL ROLLING
- LIGHTING AND ELECTRICAL PRODUCTS
- REPAIR EXPO, ETC

EXHIBITING COUNTRIES OF BAKUBUILD 2022*



Austria



Azerbaijan



Belarus



Georgia



Germany



Hungary



India



Iran



Italy



Kazakhstan



Poland



Romania



Russia



Sweden



Türkiye



UAE



Uzbekistan

* with Rebuild Karabakh exhibition

EXHIBITOR REFERENCES

I like the exhibition. I want to note that BakuBuild is well organised and constantly offer interesting brands, innovations, and excellent service. I believe that the exhibition serves as the best model of communication between business people, a worthy tool for promoting your brand and a certain product.

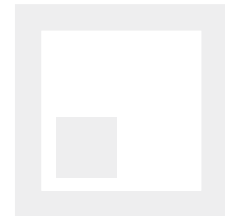
■ **Sevinj Zeynalova,**
representative of Lavit



Tegeta presents JCB equipment at BakuBuild. There are lots of new companies here. During the two days of the exhibition, we talked with many representatives of the construction sector and agricultural companies. A plan of negotiations has already been drawn up for the near future. I like the friendly and warm atmosphere. The exhibition is perfect!

■ **Eldar Taghiev,**
Sales Manager of Tegeta company





VISITORS OF THE EXHIBITION

11208 | NUMBER
OF VISITS

94% | OF VISITORS ARE PROFESSIONALS
OF THE INDUSTRY

BAKUBUILD 2022 VISITORS BY POSITIONS

- PROCUREMENT MANAGERS
- ARCHITECTS
- TECHNICAL DIRECTORS
- DESIGNERS
- HEAD ENGINEERS
- PROJECT MANAGERS
- CONSTRUCTORS
- COMMERCIAL DIRECTORS
- DISTRIBUTORS

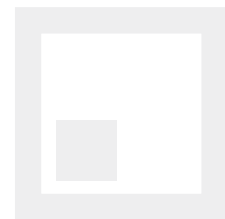
GEOGRAPHICAL SPREAD OF VISITORS: 20 COUNTRIES

 Afghanistan	 Czech Republic	 Italy	 South Korea
 Argentina	 Denmark	 Kazakhstan	 Türkiye
 Australia	 Finland	 Kyrgyzstan	 UK
 Austria	 Georgia	 Luxembourg	 Ukraine
 Azerbaijan	 Germany	 Pakistan	 UAE
 Belarus	 Hungary	 Poland	 USA
 Belgium	 India	 Romania	 Uzbekistan
 Bulgaria	 Iran	 Russia	 Vietnam
 China	 Israel	 Saudi Arabia	

LIST OF VISITORS OF BAKUBUILD 2022

company	position
"A+CO" OJSC	Director of procurement department
Archico LLC	Director general
Emek Mühendislik LLC	Procurement
Evroland	Director of procurement department
Maqro Construction	Director of procurement department
Spark MMC	Director of procurement department
Aral Group Baku	Director general
AtaHolding OJSC	Director general
Elite City	Director general
Kenan Construction & Trade JV	Director general
Pasha Construction	Senior Buyer
Anka Construction MMC	Director - Civil Engineer
City Line Construction LLC	Director
Architect Agency	Architect
ArcTK Group Azerbaijan	Lead Architect
Design Bureau LLC	Architect
Rich interyer	Architect Designer

*The list of visitors with the names of companies and posts will be sent to the participants at the end of each exhibition day



VISITORS REFERENCES



This year, the exhibition is interesting, and I managed to find useful information for myself, and learn about new products. We are pleased with the number of exhibitors and visitors at the exhibition. This means that many people want to present their brands and draw attention to new products. BakuBuild always provides an opportunity to meet old friends and colleagues, and helps to acquire new customers



Philipp Anokhin,
director of Line17 company



As an architect and construction businessman, I have been attending the BakuBuild exhibition for over twenty years. I am glad that every year we, professional visitors, not only meet companies already known to us, but also always find new ideas and potential business partners. Traditionally, in addition to regular participants, BakuBuild attracts debutants, new young companies, and startups who present their projects and opportunities here.



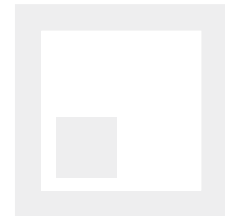
Mammadagha Mehdiyev,
architect



I again visited with pleasure the BakuBuild exhibition, which effectively demonstrated the development of our country, including the construction sector, and presented new companies offering cooperation to Azerbaijan. At BakuBuild we learn about new products and services, modern technologies, discuss and compare these novelties, and consult specialists and designers. I would like to thank the organisers of the exhibition for the opportunity to get all the information we need for our work in a single space of the expo center.



Mushfig Asadov,
project administrator
at Royal HaskoningDHV



ADVERTISING CAMPAIGN

□ **ASAN Pay**

□ **Posters**

□ **Banners**

□ **Rollups**

□ **Monitors**



E-mailings by specialised database



Distribution of invitation tickets through partners as well as related government structures and associations



Advert on specialised websites, social networks and editions



MEDIA REVIEW

572 news on
162 Internet Portals

25 programs on
7 TV channels

B2B WORKSHOP

ADDITIONAL EVENTS OF THE EXHIBITION

Within the framework of the BakuBuild Exhibition, the Organisers created another business platform for exhibitors and visitors – a B2B workshop. Companies from Germany, Georgia, Hungary, Russia, Turkey and etc. had more than 79 meaningful meetings with their prospective customers.



PANEL DISCUSSION CO-ORGANISED BY KOBIA AND CASPIAN EVENT ORGANISERS

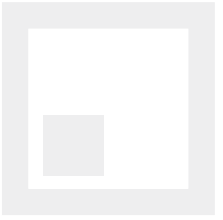
ADDITIONAL EVENTS
OF THE EXHIBITION



“Business and investment opportunities in Karabakh”

Speakers:

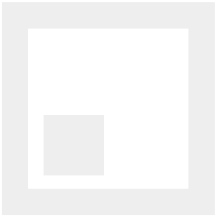
- **Zohrab Gadirov,**
Advisor to the Executive Director of the Export and Investment Promotion Agency of the Republic of Azerbaijan - AZPROMO
- **Seymur Movlayev,**
Chairman of the Agrarian Credit and Development Agency under the Ministry of Agriculture of the Republic of Azerbaijan
- **Bashir Hajiyeu,**
Deputy Special Representative of the President of the Republic of Azerbaijan in the liberated territories included in the Karabakh economic region (except Shusha region)
- **Mahammad Muradov,**
Head of the Department of Tourism Policy and Strategy of the State Tourism Agency
- **Dayanat Sadullayev,**
CEO of "PMD Group" LLC



EVENING RECEPTION

The evening reception dedicated to the opening of the exhibition was held on October 19 at SEA BREEZE





SPECIAL CERTIFICATES

FOR SPONSORING - NB GROUP



BakuBuild

SUPPORT



Ministry of Economy
of the Republic of Azerbaijan



State Committee on
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of the Republic of Azerbaijan



Small and Medium Business
Development Agency of
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Export and Investment
Promotion Agency of
the Republic of Azerbaijan



National Confederation of
Entrepreneurs (Employers)
Organizations of
the Republic of Azerbaijan



The Union of Architects
of Azerbaijan

ORGANISERS



SPONSOR



OFFICIAL HOTELS



TRAVEL AGENCY



OFFICIAL STAND BUILDER



NETWORKING PARTNER



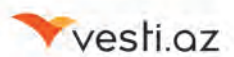
INFORMATION PARTNERS



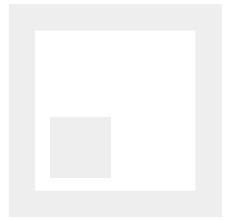
INFORMATION SUPPORT



INTERNET SUPPORT



FOR ENQUIRES REGARDING PARTICIPATION, PLEASE CONTACT THE ORGANISERS:



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■ SUPPORT



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BakuBuild

see you next year

28th Azerbaijan International

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Organisers



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